

# **Service Enterprise**



### Presenters



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#### Volunteer Florida

- Volunteer Florida is the Governor's lead agency for volunteerism and national service in Florida.
- Administer more than \$43 million in federal, state, and local funding to deliver high -impact national service and volunteer programs in Florida.
- Primary functions are:
  - Administers AmeriCorps programs
  - Coordinates volunteers and donations before, during and after disasters
  - Increases volunteerism through grants, trainings and recognitions
  - Manages the Volunteer Florida Foundation





### Points of Light

- Points of Light (POL) is the world's largest organization dedicated to volunteer service.
- The Points of Light mission is to inspire, equip and mobilize people to take action that changes the world. We envision a world in which everyone discovers the power to make a difference, creating healthy communities in vibrant, participatory societies.
- In his 1989 inaugural address, our founder President George
  H.W. Bush shared his vision of "a thousand points of light"
   individuals and organizations across the nation helping
   others through service. Today, Points of Light transcends
   politics and borders to inspire millions worldwide.
- Points of Light crafts the tools and creates the conditions for volunteerism to thrive
- Official owner and certifier of the Service Enterprise Initiative







# What is a Service Enterprise?

An organization that fundamentally leverages volunteers and their skills to achieve its social mission.





# Goal of the Service Enterprise Program:

To strengthen the capacity of organizations to strategically and effectively engage volunteers address organizational and community needs.



### Introduction Video









# Service Enterprise Research



# Service Enterprise Guiding Principles

Principle #1



Volunteer Ecosystem

Principle #2



Make it Core

Principle #3



True Community
Needs

Principle #4



Need to Invest





Research by TCC Group found that there were top performers in volunteer management and organizational performance.

These organizations represented 11% of nonprofits in the country.

They called these top performers Service Enterprises.

What were the key findings that defined Service Enterprises?

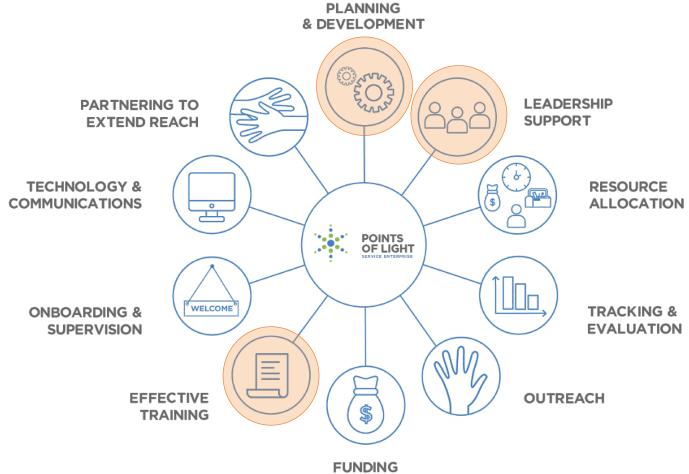


## **Key Findings for Service Enterprises**

- 1. All organizational capacities are significantly and markedly stronger for nonprofits with a strong volunteer management model
- 2. When organizations engage and manage any number of volunteers well, they are significantly better led and managed
- Service Enterprises not only lead and manage better, they are significantly more adaptable, sustainable and capable of going to scale
- 4. Operating as a Service Enterprise requires strong and well -developed human resources management practices
- 5. Organizations that engage volunteers are equally as effective as their peers without volunteers, but at almost half the median budget



### 10 Characteristics









# Service Enterprise Benefits





80% of Service Enterprise organizations report an increase in both volunteers and skills-based volunteers, leading to increased capacity to deliver on their mission.



According to research by Reimagining Service, every \$1 invested in effective volunteer engagement can lead to a \$3 to \$6 return on that investment.





# Service Enterprise Model & Process



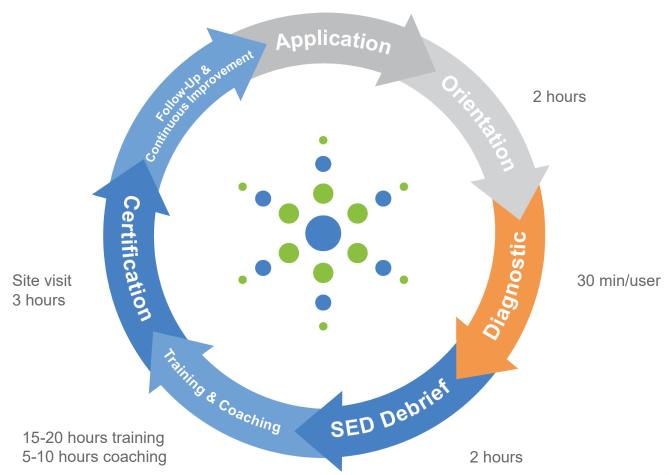
## Service Enterprise Model

- Create a culture of volunteerism through change management
- Build capacity by engaging volunteers throughout the organization
- Engage senior leadership from the beginning of process
- Measure organizational readiness accurately using a statistically valid, research -based assessment tool
- Receive training and coaching toward certification
- Gain experience through cross sector learning with peer group cohorts





# Service Enterprise Process



## Service Enterprise

#### Brings together key players to:

- Assess the strengths of your volunteer engagement work
- Take stock of emerging challenges
- Prioritize what's important
- Gain new tools for working together





### **Participation Fees**

- Value of participation is approximately \$7,000 -\$10,000 per organization
- Volunteer Florida absorbs the bulk of the costs for organizations. Volunteer Florida provides:
  - 15-20 hours of team -based change management training
  - Individualized coaching
  - National certification
- Organization cost is \$380 to per organization for the Service Enterprise Diagnostic evaluation





### How to Apply

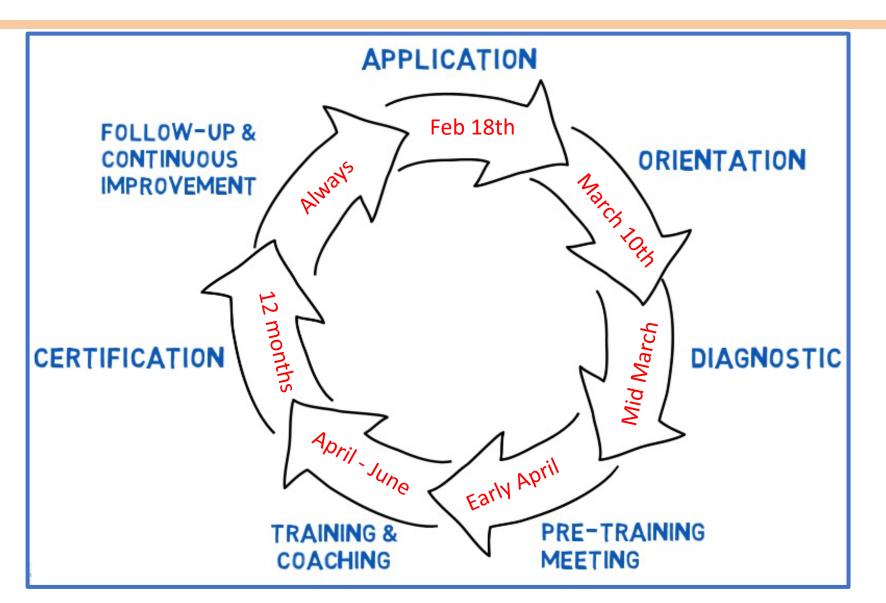
- Volunteer Florida must create the application portal
- Organizations must submit an intent to apply by February 11
  Please provide the following to Audrey@volunteerflorida.org:
  - Organization Name (do not use abbreviations or nicknames)
  - Contact Name
  - Contact E-mail
- Application instructions and questions can be found on the Volunteer Florida website: https://www.volunteerflorida.org/service -enterprise
- Applications are due by 5pm ET on February 18, 2022





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### **Timeline**







### Questions?



#### **Contact Information**

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